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MO-AG Board of Directors

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Springfield

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Mexico

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Fertilizer Dealer Supply
Boonville

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T and R Soil Service
Chillicothe

Jerry Foster
Cargill
Jefferson City

Chris Hoffman
Hoffman and Reed
Trenton

October 18, 2010

FROM STEVE'S DESK



Your Vote Counts!

In less than two weeks, on November 2nd, we will have the opportunity to go to the polls and elect people to represent us, as well as vote on several propositions and amendments. Although harvest is not finished for everyone, fall

fertilizer applications need to be completed, and a million other things need to be done, I hope everyone can find the time to vote. Elections matter and your voice needs to be heard.

While MO-AG does not formally endorse any candidates, we strongly encourage you to look at where the candidates stand on the issues, specifically on agricultural issues. Case in point from our neighboring state - take note of the article below, under "News You Can Use," regarding the Iowa Governor's race where the current Governor supports limits on commercial fertilizer applications.

Vote NO on Prop B

There is one issue on the ballot that is extremely important to Missouri agriculture. Supported by the Humane Society of the United States (HSUS), Proposition B is bad for agriculture and bad for the dogs it claims to protect.

Missouri's existing animal protection laws are sufficient and we do not need Prop B. While the Missouri Department of Agriculture (MDA) could perhaps use more resources to enforce existing

Rex Meyr
Shawnteetown Feed &
Seed
Jackson

Wayne Orey
Riggins R-Co, LLC
Marshall

Jason Paris
MFA Inc.
Columbia

Duane Simpson
Monsanto
St. Louis

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Van Diest Supply
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Aaron Wade
Crop Production Services
Sikeston

Jerry Young
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laws, Prop B just provides over-reaching regulations but no money for MDA. Prop B specifically targets those who are already licensed and inspected by MDA and who are in compliance with state and federal laws. Proposition B creates a class C misdemeanor for "crimes" such as allowing food in a water bowl or a cobweb in the corner of a building. Under Prop B, licensed breeders could have NO MORE than 50 dogs and will be forced to comply with cost prohibitive requirements regarding the amount of space per animal and other regulations, such as requiring air conditioning. These burdensome regulations, along with the threat of criminal prosecution for cobwebs, will drive this industry and it's thousands of jobs out of Missouri.

Clearly, this is a first step in HSUS's grand strategy to eliminate animal agriculture. That is its agenda, as witnessed by other states, such as California and Ohio. If successful with Prop B, HSUS will be back in Missouri to target animal agriculture and hunting. Despite its misleading ads, HSUS's agenda does not include supporting local pet shelters. HSUS is a factory fundraising machine that spends less than 1% of every dollar raised to rescue dogs and cats. So, what does it spend its money on these days? Well, for one thing, to get more money. HSUS spends 49% of every dollar donated for fundraising with the majority of the rest going to big salaries and pensions for a huge staff in fancy offices.

MO-AG is part of a coalition of Missouri agriculture groups, the Farmers for Animal Care (FAC), which have united to defeat Prop B. To learn more about FAC, HSUS and Prop B, I invite you to take a look at these websites:

[Farmers for Animal Care \(FAC\)](#)

[Humane Watch](#)

[The Alliance for Truth](#)

See you at the polls,

Steve

MEMBER NEWS

Extra S.T.E.P. Award Nominations Needed

The Mid America CropLife Association (MACA) and the Missouri Agribusiness Association (MO-AG) are pleased to sponsor the "Taking the Extra S.T.E.P. Award". The Extra S.T.E.P. Award winner is not only meeting the state and federal laws, but takes the extra step to ensure good stewardship of the environment in their community. This is your chance to recognize and thank someone for going above and beyond by being a good steward of the environment in their community. This award is given annually at the MO-AG Winter Convention banquet. If you would like to nominate a retailer for this award please email MO-AG by [clicking here](#).

Custom Applicator Re-Certification Nov. 17th-18th at Kansas Agri Business Expo

The Kansas Ag Retailers Association (KARA) is holding a custom applicator re-certification training session on Nov. 17th-18th at the Kansas Agri Business Expo in Wichita, KS. KARA has been approved by the Missouri Department of Agriculture to provide re-certification training for Missouri pesticide applicators. To register please go to the KARA Expo website by [clicking here](#).

NEWS YOU CAN USE

Iowa Governor: Limit Fertilizer Application

Iowa should consider limiting how much commercial fertilizer farmers apply to crop fields, Gov. Chet Culver said last Monday. In a meeting with *Des Moines Register* editors and reporters, Culver said, "It's unacceptable that we have 500 polluted lakes and streams. The voluntary compliance, if you will, is not working. The self-regulated approach isn't working." Asked if he would expect more regulation of farms, the Democrat replied, "Yes."

Iowa does not regulate how much commercial fertilizer farmers apply. However, the state requires many livestock farms to file manure-

management plans before applying the wastes as fertilizer. "We need less nitrate and less phosphate," Culver said, noting that the pollutants add to water-treatment costs and feed algae. "It's outrageous. We're going to aggressively put a plan together because what we're doing now is not enough. One option is to look at applications and how much we allow people to apply and when we allow them to apply it," said Culver, referring to commercial-fertilizer management plans. "But I don't have the answers today."

Terry Branstad, a Republican and former governor, said he would oppose telling farmers how much fertilizer they can apply. "You put bureaucrats in charge and you have a 'one size fits all' approach and it reduces our ability to compete," said Branstad, the challenger in the Nov. 2 general election. "Agricultural production is the one bright spot in our economy. We have to be careful about over-regulating," Branstad said. "This is kind of typical. A liberal think tank comes out with a report in the paper and Culver endorses it without looking at the impact it would have on agriculture."

Wayne Gieselman, Iowa's environmental protection chief, said the commercial-fertilizer management plans would be a good idea. The DNR has been ordered by the U.S. Environmental Protection Agency to come up with standards for nitrogen and phosphorus in waterways, he said. Regulators have not decided whether they will set a numeric limit or a different standard based on, say, chlorophyll levels or water clarity. [Source: *Des Moines Register*]

NRCS Extends CSP Sign-Up

To give producers more time to complete applications, the Natural Resources Conservation Service (NRCS) has extended the sign-up period for the Conservation Stewardship Program (CSP) to January 7, 2011. Eligible lands include cropland, pastureland, rangeland and non-industrial private forestland. The program provides many conservation benefits, including improvement of water and soil quality, wildlife habitat enhancement and adoption of conservation activities that address the effects of climate change. [Source: *Brownfield*]

Alliance Hopes to Create "Unified Voice" for Ag

Calling it a start toward creating a "unified voice for agriculture," more than 20 national food and ag organizations have agreed to incorporate a U.S. Farmers and Ranchers Alliance (USFRA). National Corn Growers Association CEO Rick Tolman serves as chair of the USFRA steering committee. "For a lot of years, we've been defining agriculture by our differences rather than the things we have in common," Tolman says, "and we tend to focus on that and then be independent and create our own silos - and we've heard from agribusiness and consumer groups and the secretary of agriculture, 'why don't you farm groups get together?'"

Tolman says the Alliance will stay away from the hot-button issues of farm policy and biofuels, and will focus instead on enhancing the image of farmers and building consumer trust in today's modern food production systems. He says one of the messages will be "shared values." "Farmers and ranchers are real people," he says. "They want to preserve their environment. They want to pass on their farms to their children and grandchildren. They want to have clean water to drink, clean air to breathe - and they want to have an abundant, reliable, reasonably priced food supply." Past efforts to have agriculture speak with one voice have had only limited success. But Tolman says the challenges facing agriculture are much greater than ever before.

"I think all of us recognize we're in a much more serious time and it's really impacting our ability to operate and do things," Tolman says, "and we're getting rule and regulations - things that are not good for our sector, but also not good for consumers." Tolman says the new USFRA already has a broader base of support than previous unification attempts. Participants include livestock and poultry groups, fruit and vegetable growers, rice, wheat and corn producers, and many other sectors of agriculture. [Source: *Brownfield*]

Corn Growers and the 15 Percent Solution

Missouri's corn growers expect to benefit from a new federal ruling allowing 50% more ethanol in our motor fuels, but not right away. The 10% formula for gasoline and ethanol is part of state law. But now, the EPA says the ethanol mix can go up to 15% in cars built after 2006. Executive Director Gary Marshall with the Missouri Corn Growers expects the new position will increase ethanol production in Missouri but doubts it will mean more producers. And he says it might take some time to get enough vehicles eligible to use the new fuel mix to make it a marketable product. The state association of gas stations worried about E15's potential harm to engines but Marshall has no such worries. He expects the EPA and the Department of Energy will have new studies out this winter saying 2001 and newer vehicles are okay for E15. Marshall hopes the new EPA policy is another step toward eventual use of E-85, now available at a relatively few stations and usable in relatively few vehicles. E15 might have gotten a big boost within the last few days. NASCAR says it will use E15 as the fuel in all of its divisions next year. [Source: *Missourinet*]

UPCOMING EVENTS

NOVEMBER, 2010

- 17-18 Kansas Agri Business Expo; Custom Applicator
Re-Certification; Wichita, KS
- 18 ALOT Annual Meeting Seminar, Dinner and Auction;
Columbia, MO
- 22-23 University of Missouri - Delta Center
Continuing Education
for Certified Crop Advisors;
Portageville, MO**

DECEMBER, 2010

- 1-2 MU Crop Management Conference;
Columbia, MO**
- 5-7 Missouri Farm Bureau Annual
Meeting; Osage Beach, MO**
- 17-18 Missouri Cattlemen's Association
Annual Meeting & Trade
Show**

JANUARY, 2011

5-7 MO-AG Convention; Lodge of Four Seasons;

Lake Ozark, MO

7-8 Missouri Land Improvement Contractors Annual Convention;

Ramada Inn; St. Joseph, MO

18-19 NW CCA Workshop; St. Joseph, MO

FEBRUARY, 2011

4 CCA Exam; Columbia, MO

9-10 2011 Missouri Pork Expo; Columbia, MO

11-13 Missouri Farm Bureau Young Farmers and Ranchers;

Lake Ozark, MO

25-27 Western Farm Show; Kansas City, MO

Note: Items in **red** are new postings since the last Wrap-Up issue.

JOB OPENINGS

Butterfield & Associates Grain, Inc. & T&R Soil Service - Farm Consultant Job Description

Set up and administer seed programs for Monsanto (Dekalb and Asgrow) and Garst seed companies. This is to include sales of products, test plot planting and harvesting, yield checks, working with company reps to effectively implement programs.

Plan and administer Purina Mills and Land O' Lakes feed products and programs. This is to include sales, setting up feed trials and working with producers to customize cattle management and nutrition. Working with company rep in retail operations involving equine and pet food sales. The successful candidate will utilize resources and facilities of Butterfield & Associates Grain, Inc. and T&R Soil Service for 60% of time in seed and 40% in feed.

Salary and bonus compensation based on experience and knowledge. Position open immediately. Time allotment 50% @ Butterfield &

Associates Grain, Inc. and 50% at T&R Soil Service. Must be able to attend product and sales training by suppliers; some overnight stays may be required.

Note: If you have a job you would like listed on our website's *Classified Page* and in the *Missouri Agribusiness Wrap Up*, please email us by [clicking here](#).

Letters to the Editor

Do you have a response to the Missouri Agribusiness Wrap Up? Let us know! The Missouri Agribusiness Wrap Up is a bi-weekly publication of the Missouri Agribusiness Association (MO-AG). MO-AG is a member-owned association based in Jefferson City, Mo. which protects members' interests in state legislation and provides educational opportunities.

Missouri Agribusiness Association
PO Box 1728, 410 Madison Street
Jefferson City, MO 65102
(573) 636-6130
Fax: (573) 636-3299
[MO-AG Website](#)

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Missouri Agribusiness Association | P.O. Box 1728 | 410 Madison Street | Jefferson City | MO | 65102

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