



Missouri Agribusiness Association Wrap-Up

In This Issue

FROM STEVE'S DESK

MEMBER NEWS

NEWS YOU CAN USE

UPCOMING EVENTS

JOB OPENINGS

MO-AG Board of Directors

Chairman

Don Houston

MFA Inc.
Columbia

First Vice Chairman

Brian Parman

Fertilizer Dealer Supply
Boonville

Second Vice Chairman

Chris Hoffman

Hoffman and Reed
Trenton

Immediate Past

Chairman

Rex Martin

Syngenta
Springfield

Board Members

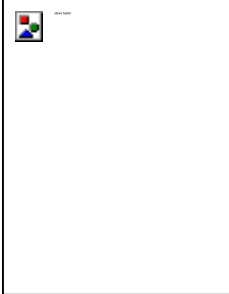
Jonathan Cooper

T and R Soil Service
Chillicothe

April 4, 2011

FROM STEVE'S DESK

by Steve Taylor



The legislative spring break is over and the general assembly is back up to full speed. Many bills of interest to MO-AG members are moving forward. For a listing of the priority bills we are tracking, see the following report by clicking [here](#).

Last week, I was at the Capitol for a hearing on SB 113 & SB 95 where I put MO-AG on record in support of these bills which modifies Proposition B, the "Puppy Mill Cruelty Prevention Act." First off, one of the things SB 113 & 95 does is fix the title of the law which would be changed to the "Canine Cruelty Prevention Act."

SB 113 & 95 follow the will of the voters by providing more protections for dogs. It strengthens inspections of licensed dog breeders, goes after unlicensed dog breeders and provides funding to the Missouri Department of Agriculture for enforcement actions. This legislation allows the Department of Agriculture to go after unlicensed breeders and charge them with a class A misdemeanor.

Proposition B is a good example of what happens when a large out-of-state organization uses its huge financial reserves to fund a public relations campaign to ram through flawed legislation. The organization I speak of is of course HSUS. Their wealth was obtained by deception. HSUS gathered donations claiming to help animals when only around 1% of its budget is for animal shelters. HSUS, a not-for-profit organization, violates the IRS tax code by using its wealth to engage in political campaigns. This is a prohibition that HSUS has obviously ignored in Missouri and across the nation. By the way, we all owe a big thank you to Congressman Blaine Luetkemeyer for pursuing this issue which has now resulted in the IRS Inspector General's office investigating HSUS's actions.

The proponents of Proposition B even admit it is flawed legislation. Due to the thoughtful debate and the deliberative legislative process, SB 113 & 95 produces good law that fixes the flaws and simply does what the people want without shutting down the economically valuable dog breeding industry in Missouri.

Senator Mike Parson is the sponsor of SB 113 and Senator Brian

**Jerry Foster
Cargill**
Jefferson City

**Jeff Geisendorfer
Lincoln County
Farmers Coop**
Troy

**Rex Meyr
Shawnteetown
Feed & Seed**
Jackson

**Wayne Orey
Riggins R-Co.**
Marshall

**Jason Paris
MFA Inc.**
Columbia

**Duane Simpson
Monsanto**
St. Louis

**Hank Thomas
Van Diest Supply**
Marshall

**Aaron Wade
Crop Production
Services**
Sikeston

**Jerry Young
Agriservices of
Brunswick**
Brunswick

Munzlinger is the sponsor of SB 95. We appreciate the tremendous work of both Senators on this legislation. I have invited Senator Parson to speak at the next meeting of the Agricultural Business Council of Kansas City (ABC-KC) on April 15th. At our last ABC-KC Board of Directors meetings, we discussed the need to get the word out about how important this legislation is for agriculture. I hope you might considering attending the meeting and spread the word to others. More information about the meeting can be found [here](#).

Also, a new organization has been formed that is a first of its kind. MO-AG is a founding member of the Missouri Farmers Care (MFC) which includes all the major farm and agribusiness organizations in Missouri. The mission of MFC is to promote the growth of agriculture. One of the most anti modern agriculture groups now is HSUS. Therefore, MFC is going straight at them and making people aware of the true intentions of HSUS. Take a look at our YouTube video just recently released by clicking [here](#). Also, please, check out MFC by clicking [here](#) to see how you might become more involved.

We sincerely appreciate the support of you and every single member. If you ever have any questions about any legislation, please do not hesitate to contact us.

Until Next time,

Steve

MEMBER NEWS

2011 MO-AG Recycling Program Registration

The application for the 2011 MO-AG Pesticide Container Recycling Program is now available and due on April 25th. The containers are tentatively scheduled to be picked up in August this year. You can download the brochure by clicking [here](#).

Complying With the New Food/Feed Safety Law - A Guide For the Grain, Feed, and Pet Food Industries

It's a law that affects every commercial grain elevator, feed and feed ingredient manufacturer, and pet food manufacturer. In fact, it affects every U.S. facility registered with the Food and Drug Administration (FDA) under the Bioterrorism Act. Even registered foreign facilities that ship agricultural products and ingredients for consumption in the United States are covered. The Food Safety Modernization Act (FSMA) is the most sweeping and important overhaul of U.S. food/feed safety laws in 70 years.

In an effort to supplement written information already provided to their respective industry sectors, the National Grain and Feed Association

MO-AG Staff

Executive Director
Steve Taylor

**Director of Member
Services**
Jeff Leonard

Legislative Consultant
Jim Russell

Legal Counsel
Robert Brundage

Join Our List

[Join Our Mailing List!](#)

(NGFA) and Pet Food Institute (PFI) are partnering to host a FREE webinar, courtesy of Grain Journal, on Wednesday, April 6 from 2 to 3:30 p.m. Central time to discuss the new law and its meaning for the grain, feed, feed ingredient and pet food industries.

Topics to be covered will include:

- Key provisions of the new law that require facilities to analyze hazards, implement controls and develop and implement written food/feed safety plans.
- Supply chain management issues, including requirements that importers establish a foreign supplier verification program.
- The types of records to which FDA now will have access.
- How to develop a food/feed defense plan, also required under the law.
- Criteria under which FDA can order mandatory recalls or administratively detain products.
- Factors FDA is mandated to consider when determining whether a product is "high risk," which triggers additional recordkeeping, product-tracing and food/feed defense requirements.
- FDA's timeline for implementing the new law, and the NGFA and PFI's strategies for providing input to the agency.

Presenters will include:

- Randy Gordon, NGFA vice president for communications and government relations
- Nancy K. Cook, PFI vice president
- David Fairfield, NGFA director of feed services
- Rachel Lattimore, partner, Arent Fox

To register and participate in the webinar, click [here](#).

NEWS YOU CAN USE

Building 'We Care' Connections

Last week, several Missouri-based businesses announced the formation of a coalition, Missouri Farmers Care, to promote the continued growth of Missouri farmers and agriculture through a variety of communication, education and advocacy efforts. "Understanding the truth about modern agriculture, food production and farm life is

important for all Missourians," says Don Nikodim, Missouri Farmers Care chair. "Missouri Farmers Care is committed to sharing the truth with Missouri families and how agriculture impacts their lives."

The Missouri Farmers Care website, www.MissouriFarmersCare.com launched on March 25, encourages people to find out more about farmers and how food gets from field to plate. You will find stories from farmers around the state who farm because they care. Click on the YouTube icon to see videos of these farmers and the recently released "HSUS Revealed!" "This video provides a great snapshot into HSUS' true intentions by revealing significant cracks in the image the organization chooses to portray," says Dr. Alan Wessler, a veterinarian in Columbia.

As of March 30, members of Missouri Farmers Care include Missouri Soybean Association, Missouri Pork Association, Missouri Beef Industry Council Inc., Missouri Dairy Association, Missouri Cattlemen's Association, MO Federation of Animal Owners, Missouri Egg Council Inc., Missouri Agribusiness Association, FCS Financial, Missouri Dairy Growth Council, Missouri Veterinary Medical Association, Missouri Corn Growers Association, MFA Inc., Cargill, Missouri Farm Bureau, Missouri Rural Electric Cooperatives, and Missouri Pet Breeders.

(Source: Missouri Ruralist)

House Passes Bill to Exempt Pesticides from Double Regulation

A bill that would exempt pesticides, applied under existing federal regulation, from also being regulated under the Clean Water Act easily passed the House today, 292-130. Passage of H.R. 872 was quickly praised by bipartisan leaders of the House Agriculture Committee.

Chairman Frank Lucas said, "This bill eliminates a costly and duplicative permitting requirement that is the result of a court's fundamental ignorance of Congressional intent. I urge my colleagues in the Senate to join our efforts so that we can get a bill to the President." Ranking Democrat Collin Peterson also urged Senate action noting, "It was never the intent of Congress to burden producers with additional permit requirements that would have little to no environmental benefit."

The bill addresses a ruling by the Sixth Circuit Court of Appeals that found that pesticides that could reach the waters of the United States would require a National Pollution Discharge Elimination Permit under the Clean Water Act. The House bill clarifies that pesticides that are applied under EPA label direction, in compliance with the Federal Insecticide, Fungicide, and Rodenticide Act are exempt from Clean Water Act permit requirements. (Source: Feedstuff)

DOT Proposes Loading/Unloading Rules for Nurse Tanks

DOT's Pipeline and Hazardous Materials Safety Administration (PHMSA) is proposing additional requirements for loading and unloading cargo tanks, such as nurse tanks used for anhydrous ammonia. The proposal includes the following requirements for those engaged in loading and unloading cargo tanks:

- Assess the risks of loading and unloading operations.
- Develop written operating procedures.
- Annual training on operational procedures.
- Annual qualification of hazmat employees who perform loading and unloading operations.
- Develop a periodic maintenance schedule to prevent the deterioration of equipment.
- Conduct periodic operational tests to ensure equipment functions as intended.
- Ensure equipment meets the performance standards for specification cargo tanks.

Comments on this regulatory proposal are due May 10, 2011. Click [here](#) for a copy of the proposal. (Source: Asmark Institute)

OSHA Issues Grain Storage Bin Alert

OSHA recently sent out a warning letter to Grain Storage locations throughout the United States concerning the upward trend in injuries and fatalities to workers entering grain storage bins. Researchers at Purdue University documented 51 grain entrapments in 2010 alone. OSHA has found that grain entrapments generally occur because of employer negligence, non-compliance with OSHA standards and/or poor safety and health practices.

The letter goes on to state OSHA will not tolerate non-compliance with the Grain Handling Facilities standard. OSHA has investigated several cases involving worker entry into grain storage bins where they have found that the employer was aware of the hazards and of OSHA's standards, but failed to train or protect the workers entering the bin. If any employee dies in a grain storage facility, in addition to any civil penalties proposed, OSHA will consider referring the incident to the Department of Justice for criminal prosecution pursuant to the criminal provisions of the Occupational Safety and Health Act of 1970. Click [here](#) for a copy of the letter. (Source: Asmark Institute)

Reminder: Post Your 300A Until April 30th

It's time to complete your 2010 injury and illness recordkeeping obligations by posting the Summary of Work-Related Injuries and Illnesses (OSHA Form 300A). OSHA requires that the notice be displayed from February 1st to April 30th of each year in a conspicuous place where employee notices are customarily posted. A company official must certify the information in Form 300A was examined and is believed to be correct and complete. Click [here](#) to

access the form and instructions. (Source: Asmark Institute)

SPCC Update

Compliance dates for the Spill Prevention and Control and Countermeasure (SPCC) rule have been in flux since 2002. New compliance dates and extensions were finalized last October. What does this mean for your facility? Retail agricultural facilities are eligible for the compliance extension to update or prepare their SPCC plans. Their new compliance date is November 10, 2011. EPA is still developing a rule to extend the compliance date by which a facility must address milk and milk products, and associated piping and appurtenances. Although EPA hasn't finished finalizing the rule, they always note that it's important to remember that the amendments do not remove the regulatory requirement for owners or operators of facilities in operation before August 16, 2002, to maintain and continue implementing an SPCC plan in accordance with the SPCC regulations then in effect. Such facilities continue to be required to maintain plans during the interim until the applicable compliance date for amending and implementing the amended plans.

(Source: Asmark Institute)

UPCOMING EVENTS

JUNE, 2011

7 2nd Annual Clover Classic Golf Tournament; Columbia, MO
28 **Missouri Pork Classic Golf Tournament; Columbia, MO**

JULY, 2011

20-22 **MO-AG Summer Meeting; Lake Ozark, MO**

AUGUST, 2011

11-21 Missouri State Fair; Sedalia, MO

SEPTEMBER, 2011

28-30 **MO Seedmen's Assoc. Annual Meeting; Lake Ozark, MO**

OCTOBER, 2011

5 **MU CAFNR Career Fair; Columbia, MO**

NOVEMBER, 2011

17 **ALOT Annual Meeting; Columbia, MO**

DECEMBER, 2011

4-6 MO Farm Bureau 97th Annual Meeting; Lake Ozark, MO
16-17 MO Cattlemen's Assoc. Annual Meeting; Columbia, MO

JANUARY, 2012

11-13 MO-AG Winter Convention; Lake Ozark, MO

Note: Items in **red** are new postings since the last Wrap-Up issue.

JOB OPENINGS

Fuels Department Manager

Ray-Carroll County Grain Growers, Inc. has an opening for a Fuels Department Manager. Please contact Mike Nordwald at 816-776-2291 for more information.

Agronomy/Precision Sales Representative - Marshall, MO

Central Missouri Agri Service at Marshall, MO has an opening for a Sales person experienced in Agronomy sales and current knowledge of VRT/ GIS precision equipment. This individual must have organizational & time management skills, be self motivating, self starting individual with experience and /or a B.S. Degree in Agriculture. This position would include developing a close working relationship with producers. This would include farm calls, grower meetings and other related services. If you have interest in fulfilling this position contact Gabe Ramsey at CMAS; Box 549; Marshall, MO 65340; e-mail: gabercm-as.com; or phone: 660-886-6970.

Feed Mill Manager - Kirksville, MO

MFA Incorporated, a Midwest-based agribusiness, is looking for a Feed Mill Manager located in Kirksville, MO. This position is responsible for attaining maximum operational effectiveness and efficiency from the Feed Mill. This includes quality control, maintaining proper inventory levels of ingredients and manufactured feed, directing the work of assigned employees and maintaining the mill equipment. The successful candidate is required to have a B.S. Degree in

Agriculture or equivalent experience, excellent written and oral communication skills, supervisory skills, and must understand mill flow and processing. They must also have a working knowledge of OSHA, EPA, FDA, and GMP requirements, and excellent interpersonal and time management skills, mechanical ability preferred, and a background in feed production or animal production preferred and must be able to maintain quality control. Public speaking skills are required to conduct safety meetings. If you feel you have the qualifications to fulfill this position please send your resume to: Human Resources, MFA Incorporated, 201 Ray Young Drive, Columbia, MO 65201 or you may email to hr@mfa-inc.com. EOE D/V/M/F

Account Manager - Columbia, MO

MFA Incorporated, a Midwest-based agribusiness, has an opening for an Account Manager in their Plant Foods division. This position is located in the corporate office in Columbia, MO. The successful applicant will be responsible for maintaining and increasing wholesale sales of fertilizer to MFA Retail locations as well as new and established dealers and when necessary will help coordinate delivery of product via truck, rail and barge. We are looking for an applicant with a B.S. degree or equivalent experience; someone with prior sales experience and that is comfortable having customer contact, has great customer service skills, and must be a self starter and self motivated. Please send your resume to: MFA Incorporated, Human Resources, 201 Ray Young Dr., Columbia, MO 65201. E/O/E M/F/D/V

Mid-West Fertilizer - Agronomist Job Description

Mid-West Fertilizer has an open position for an Agronomist in the southeast Kansas area. Looking for self motivated, self starting individual with experience and/or a degree in Agronomy. The position would include developing a close working relationship with producers in the area and working to develop our VRT/GIS based offerings. Contact Mid-West Fertilizer at 620-839-5251 for more details.

Butterfield & Associates Grain, Inc. & T&R Soil Service - Farm Consultant Job Description

Set up and administer seed programs for Monsanto (Dekalb and Asgrow) and Garst seed companies. This is to include sales of products, test plot planting and harvesting, yield checks, working with company reps to effectively implement programs.

Plan and administer Purina Mills and Land O' Lakes feed products and programs. This is to include sales, setting up feed trials and working with producers to customize cattle management and nutrition. Working

with company rep in retail operations involving equine and pet food sales. The successful candidate will utilize resources and facilities of Butterfield & Associates Grain, Inc. and T&R Soil Service for 60% of time in seed and 40% in feed. Salary and bonus compensation based on experience and knowledge. Position open immediately. Time allotment 50% @ Butterfield & Associates Grain, Inc. and 50% at T&R Soil Service. Must be able to attend product and sales training by suppliers; some overnight stays may be required. Contact Butterfield & Associates at 660-938-4116 or T & R Soil Service at 660-646-2589 for more details.

Note: If you have a job you would like listed on our Web site's classified page and in the Missouri Agribusiness Wrap Up, please email to mo-ag@mo-ag.com.

Letters To The Editor

Do you have a response to the Missouri Agribusiness Wrap Up? Let us know! The Missouri Agribusiness Wrap Up is a bi-weekly publication of the Missouri Agribusiness Association (MO-AG). MO-AG is a member-owned association based in Jefferson City, Mo. which protects members' interests in state legislation and provides educational opportunities.

Missouri Agribusiness Association
PO Box 1728, 410 Madison Street
Jefferson City, MO 65102
(573) 636-6130
Fax: (573) 636-3299
[MO-AG Website](#)